

About

Andre Vidrine, Founder and Managing Partner at Integrative Development Group, has more than 20 years experience as a real estate master developer. In the past six years, some of Andre's most notable master plan communities include Parc Hill mixed-use development, Tohoqua mixed-use master plan, LPGA residential golf course master plan, and Briley Farm. The total volume of land sales, which consisted of commercial property, assisted living, apartment sites and residential development, resulted in \$120+ Million in closed revenue.

As a managing partner of these multiple mixed-use, master plan communities throughout Central Florida, Andre's large portfolio of assets, at peak, included 3,300 single family lots, 2,000 apartment pads, and over 100 acres of commercial property.

Previously, Andre served as active Division President and led operations with the Central Florida division of top home builder, Toll Brothers, and executed projects for all aspects of the residential property for Lake Nona Development Company, Orlando's #1 master plan community. A few significant projects include Royal Cypress Preserve, Casabella, and Lakeshore, where he took signature projects from idea to planning and development, to construction and sale. Andre has been responsible for acquiring and/or developing a land portfolio that has included over \$500 million in real estate development.

Andre provides out-of-the-box approaches for national builder programs, is a multi-generational problem solver, profitable place-making, and manages investor expectations while meeting municipality objectives. His vast experience in negotiating agreements of sale, completing financial analysis, performing competitive market analysis, visionary planning, land entitlements, and horizontal/vertical development oversight are just a few of his strengths. Andre's capacity to predict future trends has led him to create and maximize value in every project he touches.